



UNITED STATES GOVERNMENT  
NATIONAL LABOR RELATIONS BOARD

REGION 4  
615 Chestnut St Ste 710  
Philadelphia, PA 19106-4413

Agency Website: [www.nlr.gov](http://www.nlr.gov)  
Telephone: (215)597-7601  
Fax: (215)597-7658



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May 3, 2018

(b) (6), (b) (7)(C)

Re: ZUFFA, LLC, d/b/a Ultimate Fighting  
Championship ("UFC")  
Case 04-CA-219498

Dear (b) (6), (b) (7)(C):

The charge that you filed in this case on May 02, 2018 has been docketed as case number 04-CA-219498. This letter tells you how to contact the Board agent who will be investigating the charge, explains your right to be represented, discusses presenting your evidence, and provides a brief explanation of our procedures, including how to submit documents to the NLRB.

**Investigator:** This charge is being investigated by Field Attorney EDWARD J. BONETT whose telephone number is (215)597-9619. If this Board agent is not available, you may contact Supervisory Attorney NOELLE M. REESE whose telephone number is (215)597-0729.

**Right to Representation:** You have the right to be represented by an attorney or other representative in any proceeding before us. If you choose to be represented, your representative must notify us in writing of this fact as soon as possible by completing *Form NLRB-4701, Notice of Appearance*. This form is available on our website, [www.nlr.gov](http://www.nlr.gov), or from an NLRB office upon your request.

If you are contacted by someone about representing you in this case, please be assured that no organization or person seeking your business has any "inside knowledge" or favored relationship with the National Labor Relations Board. Their knowledge regarding this proceeding was only obtained through access to information that must be made available to any member of the public under the Freedom of Information Act.

**Presentation of Your Evidence:** As the party who filed the charge in this case, it is your responsibility to meet with the Board agent to provide a sworn affidavit, or provide other witnesses to provide sworn affidavits, and to provide relevant documents within your possession. Because we seek to resolve labor disputes promptly, you should be ready to promptly present your affidavit(s) and other evidence. If you have not yet scheduled a date and time for the Board agent to take your affidavit, please contact the Board agent to schedule the affidavit(s). If you fail to cooperate in promptly presenting your evidence, your charge may be dismissed without investigation.

**Preservation of all Potential Evidence:** Please be mindful of your obligation to preserve all relevant documents and electronically stored information (ESI) in this case, and to take all steps necessary to avoid the inadvertent loss of information in your possession, custody or control. Relevant information includes, but is not limited to, paper documents and all ESI (e.g. SMS text messages, electronic documents, emails, and any data created by proprietary software tools) related to the above-captioned case.

**Prohibition on Recording Affidavit Interviews:** It is the policy of the General Counsel to prohibit affiants from recording the interview conducted by Board agents when subscribing Agency affidavits. Such recordings may impede the Agency's ability to safeguard the confidentiality of the affidavit itself, protect the privacy of the affiant and potentially compromise the integrity of the Region's investigation.

**Procedures:** We strongly urge everyone to submit all documents and other materials by E-Filing (not e-mailing) through our website, [www.nlrb.gov](http://www.nlrb.gov). However, the Agency will continue to accept timely filed paper documents. Please include the case name and number indicated above on all your correspondence regarding the charge. The Agency requests all evidence submitted electronically to be in the form it is normally used and maintained in the course of business (i.e., native format). Where evidence submitted electronically is not in native format, it should be submitted in a manner that retains the essential functionality of the native format (i.e., in a machine-readable and searchable electronic format). If you have questions about the submission of evidence or expect to deliver a large quantity of electronic records, please promptly contact the Board agent investigating the charge.

Information about the Agency, the procedures we follow in unfair labor practice cases and our customer service standards is available on our website, [www.nlrb.gov](http://www.nlrb.gov) or from an NLRB office upon your request. *NLRB Form 4541, Investigative Procedures* offers information that is helpful to parties involved in an investigation of an unfair labor practice charge.

We can provide assistance for persons with limited English proficiency or disability. Please let us know if you or any of your witnesses would like such assistance.

May 3, 2018

Very truly yours,

A handwritten signature in black ink, reading "Dennis P. Walsh". The signature is fluid and cursive, with the first name "Dennis" and last name "Walsh" clearly legible.

DENNIS P. WALSH  
Regional Director

cc: Lucas K. Middlebrok, ESQ.  
Seham, Seham, Meltz & Peterson, LLP  
199 Main Street  
Seventh Floor  
White Plains, NY 10601



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May 3, 2018

Wm. Hunter Campbell, ESQ.  
ZUFFA, LLC, d/b/a Ultimate  
Fighting Championship ("UFC")  
PO Box 26959  
Las Vegas, NV 89126-0959

Re: ZUFFA, LLC, d/b/a Ultimate Fighting  
Championship ("UFC")  
Case 04-CA-219498

Dear Mr. Campbell:

Enclosed is a copy of a charge that has been filed in this case. This letter tells you how to contact the Board agent who will be investigating the charge, explains your right to be represented, discusses presenting your evidence, and provides a brief explanation of our procedures, including how to submit documents to the NLRB.

**Investigator:** This charge is being investigated by Field Attorney EDWARD J. BONETT whose telephone number is (215)597-9619. If this Board agent is not available, you may contact Supervisory Attorney NOELLE M. REESE whose telephone number is (215)597-0729.

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**Presentation of Your Evidence:** We seek prompt resolutions of labor disputes. Therefore, I urge you or your representative to submit a complete written account of the facts and a statement of your position with respect to the allegations set forth in the charge as soon as possible. If the Board agent later asks for more evidence, I strongly urge you or your representative to cooperate fully by promptly presenting all evidence relevant to the investigation. In this way, the case can be fully investigated more quickly. **Due to the nature of the allegations in the enclosed unfair labor practice charge, we have identified this case as**

**one in which injunctive relief pursuant to Section 10(j) of the Act may be appropriate.** Therefore, in addition to investigating the merits of the unfair labor practice allegations, the Board agent will also inquire into those factors relevant to making a determination as to whether or not 10(j) injunctive relief is appropriate in this case. Accordingly, please include your position on the appropriateness of Section 10(j) relief when you submit your evidence relevant to the investigation.

Full and complete cooperation includes providing witnesses to give sworn affidavits to a Board agent, and providing all relevant documentary evidence requested by the Board agent. Sending us your written account of the facts and a statement of your position is not enough to be considered full and complete cooperation. A refusal to fully cooperate during the investigation might cause a case to be litigated unnecessarily.

In addition, either you or your representative must complete the enclosed Commerce Questionnaire to enable us to determine whether the NLRB has jurisdiction over this dispute. If you recently submitted this information in another case, or if you need assistance completing the form, please contact the Board agent.

We will not honor any request to place limitations on our use of position statements or evidence beyond those prescribed by the Freedom of Information Act and the Federal Records Act. Thus, we will not honor any claim of confidentiality except as provided by Exemption 4 of FOIA, 5 U.S.C. Sec. 552(b)(4), and any material you submit may be introduced as evidence at any hearing before an administrative law judge. We are also required by the Federal Records Act to keep copies of documents gathered in our investigation for some years after a case closes. Further, the Freedom of Information Act may require that we disclose such records in closed cases upon request, unless there is an applicable exemption. Examples of those exemptions are those that protect confidential financial information or personal privacy interests.

**Preservation of all Potential Evidence:** Please be mindful of your obligation to preserve all relevant documents and electronically stored information (ESI) in this case, and to take all steps necessary to avoid the inadvertent loss of information in your possession, custody or control. Relevant information includes, but is not limited to, paper documents and all ESI (e.g. SMS text messages, electronic documents, emails, and any data created by proprietary software tools) related to the above-captioned case.

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May 3, 2018

continue to accept timely filed paper documents. Please include the case name and number indicated above on all your correspondence regarding the charge. The Agency requests all evidence submitted electronically to be in the form it is normally used and maintained in the course of business (i.e., native format). Where evidence submitted electronically is not in native format, it should be submitted in a manner that retains the essential functionality of the native format (i.e., in a machine-readable and searchable electronic format). If you have questions about the submission of evidence or expect to deliver a large quantity of electronic records, please promptly contact the Board agent investigating the charge.

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We can provide assistance for persons with limited English proficiency or disability. Please let us know if you or any of your witnesses would like such assistance.

Very truly yours,

A handwritten signature in black ink that reads "Dennis P. Walsh". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

DENNIS P. WALSH  
Regional Director

Enclosures:

1. Copy of Charge
2. Commerce Questionnaire

**QUESTIONNAIRE ON COMMERCE INFORMATION**

Please read carefully, answer all applicable items, and return to the NLRB Office. If additional space is required, please add a page and identify item number.

CASE NAME

CASE NUMBER

04-CA-219498

**1. EXACT LEGAL TITLE OF ENTITY (As filed with State and/or stated in legal documents forming entity)****2. TYPE OF ENTITY**☐ CORPORATION ☐ LLC ☐ LLP ☐ PARTNERSHIP ☐ SOLE PROPRIETORSHIP ☐ OTHER (Specify)**3. IF A CORPORATION or LLC**A. STATE OF INCORPORATION  
OR FORMATION

B. NAME, ADDRESS, AND RELATIONSHIP (e.g. parent, subsidiary) OF ALL RELATED ENTITIES

**4. IF AN LLC OR ANY TYPE OF PARTNERSHIP, FULL NAME AND ADDRESS OF ALL MEMBERS OR PARTNERS****5. IF A SOLE PROPRIETORSHIP, FULL NAME AND ADDRESS OF PROPRIETOR****6. BRIEFLY DESCRIBE THE NATURE OF YOUR OPERATIONS (Products handled or manufactured, or nature of services performed).****7. A. PRINCIPAL LOCATION:****B. BRANCH LOCATIONS:****8. NUMBER OF PEOPLE PRESENTLY EMPLOYED**

A. Total:

B. At the address involved in this matter:

**9. DURING THE MOST RECENT (Check appropriate box): ☐ CALENDAR YR ☐ 12 MONTHS or ☐ FISCAL YR (FY dates )**

YES NO

A. Did you **provide services** valued in excess of \$50,000 directly to customers outside your State? If no, indicate actual value.  
\$B. If you answered no to 9A, did you **provide services** valued in excess of \$50,000 to customers in your State who purchased goods valued in excess of \$50,000 from directly outside your State? If no, indicate the value of any such services you provided.  
\$C. If you answered no to 9A and 9B, did you **provide services** valued in excess of \$50,000 to public utilities, transit systems, newspapers, health care institutions, broadcasting stations, commercial buildings, educational institutions, or retail concerns? If less than \$50,000, indicate amount. \$D. Did you **sell goods** valued in excess of \$50,000 directly to customers located outside your State? If less than \$50,000, indicate amount. \$E. If you answered no to 9D, did you **sell goods** valued in excess of \$50,000 directly to customers located inside your State who purchased other goods valued in excess of \$50,000 from directly outside your State? If less than \$50,000, indicate amount.  
\$F. Did you **purchase and receive goods** valued in excess of \$50,000 from directly outside your State? If less than \$50,000, indicate amount. \$G. Did you **purchase and receive goods** valued in excess of \$50,000 from enterprises who received the goods directly from points outside your State? If less than \$50,000, indicate amount. \$H. **Gross Revenues** from all sales or performance of services (Check the largest amount)  
☐ \$100,000 ☐ \$250,000 ☐ \$500,000 ☐ \$1,000,000 or more If less than \$100,000, indicate amount.I. Did you **begin operations within the last 12 months?** If yes, specify date: \_\_\_\_\_**10 ARE YOU A MEMBER OF AN ASSOCIATION OR OTHER EMPLOYER GROUP THAT ENGAGES IN COLLECTIVE BARGAINING?**☐ YES ☐ NO (If yes, name and address of association or group).**11. REPRESENTATIVE BEST QUALIFIED TO GIVE FURTHER INFORMATION ABOUT YOUR OPERATIONS**

NAME

TITLE

E-MAIL ADDRESS

TEL. NUMBER

**12. AUTHORIZED REPRESENTATIVE COMPLETING THIS QUESTIONNAIRE**

NAME AND TITLE (Type or Print)

SIGNATURE

E-MAIL ADDRESS

DATE

**PRIVACY ACT STATEMENT**

Solicitation of the information on this form is authorized by the National Labor Relations Act (NLRA), 29 U.S.C. § 151 et seq. The principal use of the information is to assist the National Labor Relations Board (NLRB) in processing representation and/or unfair labor practice proceedings and related proceedings or litigation. The routine uses for the information are fully set forth in the Federal Register, 71 Fed. Reg. 74942-43 (Dec. 13, 2006). The NLRB will further explain these uses upon request. Disclosure of this information to the NLRB is voluntary. However, failure to supply the information may cause the NLRB to refuse to process any further a representation or unfair labor practice case, or may cause the NLRB to issue you a subpoena and seek enforcement of the subpoena in federal court.

**UNITED STATES OF AMERICA**  
**BEFORE THE NATIONAL LABOR RELATIONS BOARD**

**ZUFFA, LLC, D/B/A ULTIMATE FIGHTING  
CHAMPIONSHIP ("UFC")**

Charged Party

and

**(b) (6), (b) (7)(C)**

Charging Party

**Case 04-CA-219498**

**AFFIDAVIT OF SERVICE OF CHARGE AGAINST EMPLOYER**

I, the undersigned employee of the National Labor Relations Board, state under oath that on May 3, 2018, I served the above-entitled document(s) by post-paid regular mail upon the following persons, addressed to them at the following addresses:

Wm. Hunter Campbell, ESQ.  
ZUFFA, LLC, d/b/a Ultimate Fighting  
Championship ("UFC")  
PO Box 26959  
Las Vegas, NV 89126-0959

May 3, 2018

Date

Janet T. Jackson  
Designated Agent of NLRB

Name

/s/ Janet T. Jackson

Signature





UNITED STATES GOVERNMENT  
NATIONAL LABOR RELATIONS BOARD

REGION 04  
615 Chestnut St Ste 710  
Philadelphia, PA 19106-4413

Agency Website: [www.nlrb.gov](http://www.nlrb.gov)  
Telephone: (215)597-7601  
Fax: (215)597-7658

September 19, 2018

Lucas K. Middlebrook, Esquire.  
Seham, Seham, Meltz & Peterson, LLP  
199 Main Street, Seventh Floor  
White Plains, NY 10601

Re: ZUFFA, LLC, d/b/a Ultimate Fighting  
Championship ("UFC")  
Case 04-CA-219498

Dear Mr. Middlebrook:

We have carefully investigated and considered the charge that ZUFFA, LLC, d/b/a Ultimate Fighting Championship ("UFC") has violated the National Labor Relations Act.

**Decision to Dismiss:** As a result of the investigation, I find that the charge lacks merit. The charge alleges that ZUFFA, LLC d/b/a Ultimate Fighting Championship (UFC) violated Section 8(a)(1) and (3) of the Act by refusing to renew (b) (6), (b) (7)(C) contract in retaliation for (b) (6), (b) (7)(C) Union and protected concerted activities. In (b) (6), (b) (7)(C) 2018, mixed-martial arts (MMA) fighter (b) (6), (b) (7)(C) was scheduled to fight in (b) (6), (b) (7)(C) last bout under the terms of (b) (6), (b) (7)(C) contract with the UFC, but (b) (6), (b) (7)(C) opponent missed (b) (6), (b) (7)(C) weight limit. (b) (6), (b) (7)(C) then informed the UFC that (b) (6), (b) (7)(C) would not fight unless the UFC gave (b) (6), (b) (7)(C) additional money and added two fights to (b) (6), (b) (7)(C) contract. The UFC rejected (b) (6), (b) (7)(C) demands and advised (b) (6), (b) (7)(C) that it would pay (b) (6), (b) (7)(C) a fight purse and win bonus in satisfaction of the contract, even though (b) (6), (b) (7)(C) would not actually have to fight. Although there is ample evidence that (b) (6), (b) (7)(C) has publicly engaged in efforts to unionize MMA fighters since 2016, there is insufficient evidence to establish that the UFC's failure to renew (b) (6), (b) (7)(C) contract in (b) (6), (b) (7)(C) 2018 was based on any protected activities. Rather, there is significant evidence suggesting that the breakdown in contract negotiations in (b) (6), (b) (7)(C) 2018 occurred for nondiscriminatory reasons related to (b) (6), (b) (7)(C) demands. Because I find no unlawful discrimination, I find it unnecessary to decide whether (b) (6), (b) (7)(C) is a statutory employee.

To establish unlawful discrimination under Section 8(a)(3) and (1) of the Act, the General Counsel must establish that the employee's union or protected concerted activities were "a motivating factor" in an employer's adverse action. *Wright Line*, 251 NLRB 1083, 1089 (1980), *enfd.* on other grounds 662 F.2d 899 (1<sup>st</sup> Cir. 1981), *cert. denied* 455 U.S. 989 (1982). Initially, it is not clear that UFC's failure to renew a contract and continue to negotiate with (b) (6), (b) (7)(C) was even an adverse employment action. While a failure to renew an employment contract can be an adverse employment action akin to discharge in certain circumstances, this is not what occurred here. (b) (6), (b) (7)(C) contract expired by its terms and the parties failed to reach an understanding on a new agreement. The Act does not require any party to enter into a contract or to offer any specific

terms in a contract. Thus, it is not clear that UFC took any adverse employment action against (b) (6), (b) (7)(C) by failing to make a counteroffer or enter into a new fight contract.

Even assuming that an adverse action occurred, there is insufficient evidence that an unlawful motive contributed to the UFC's decision not to renew (b) (6), (b) (7)(C) fight contract. Indeed, UFC's conduct at key points benefitted (b) (6), (b) (7)(C) in a manner that belies any unlawful motive. First, the UFC arguably could have terminated (b) (6), (b) (7)(C) fight contract in 2017 after (b) (6), (b) (7)(C) refused to accept a bout against an opponent, but it instead extended (b) (6), (b) (7)(C) contract twice. These renewals occurred after (b) (6), (b) (7)(C) public support of unionization. Second, the UFC approved (b) (6), (b) (7)(C) Project (b) (6), (b) (7)(C) and pro-Union (b) (6), (b) (7)(C) for (b) (6), (b) (7)(C) fight, which would have been visible for a national television audience, despite policies placing heavy restrictions on the display of third-party logos. Third, the UFC provided (b) (6), (b) (7)(C) with a discretionary allotment of \$500 just prior to the scheduled (b) (6), (b) (7)(C) fight when (b) (6), (b) (7)(C) expressed concern over travel expenses. These decisions undermine (b) (6), (b) (7)(C) assertions that the UFC harbored animus against (b) (6), (b) (7)(C) for (b) (6), (b) (7)(C) protected activities. Finally, the investigation disclosed that negotiations broke down over the public manner in which (b) (6), (b) (7)(C) conducted negotiations with demands asking for up to a 222% increase over (b) (6), (b) (7)(C) then-current contract. It is not the proper role of the Board, in the absence of evidence pointing to animus or pretext, to second-guess UFC's business decisions not to continue to negotiate or renew (b) (6), (b) (7)(C) contract in response to these kinds of demands. See *W.R. Case & Sons Cutlery Co*, 307 NLRB 1457, 1464 (1992). Accordingly, I am refusing to issue Complaint in this matter.

**Your Right to Appeal:** You may appeal my decision to the General Counsel of the National Labor Relations Board, through the Office of Appeals.

**Means of Filing:** An appeal may be filed electronically, by mail, by delivery service, or hand-delivered. To file electronically using the Agency's e-filing system, go to our website at [www.nlr.gov](http://www.nlr.gov) and:

- 1) Click on E-File Documents;
- 2) Enter the NLRB Case Number; and,
- 3) Follow the detailed instructions.

Electronic filing is preferred, but you also may use the enclosed Appeal Form, which is also available at [www.nlr.gov](http://www.nlr.gov). You are encouraged to also submit a complete statement of the facts and reasons why you believe my decision was incorrect. To file an appeal by mail or delivery service, address the appeal to the **General Counsel at the National Labor Relations Board, Attn: Office of Appeals, 1015 Half Street SE, Washington, DC 20570-0001**. Unless filed electronically, a copy of the appeal should also be sent to me.

The appeal MAY NOT be filed by fax or email. The Office of Appeals will not process faxed or emailed appeals.

**Appeal Due Date:** The appeal is due on **October 3, 2018**. If the appeal is filed electronically, the transmission of the entire document through the Agency's website must be completed **no later than 11:59 p.m. Eastern Time** on the due date. If filing by mail or by delivery service an appeal will be found to be timely filed if it is postmarked or given to a delivery service

no later than October 2, 2018. **If an appeal is postmarked or given to a delivery service on the due date, it will be rejected as untimely.** If hand delivered, an appeal must be received by the General Counsel in Washington D.C. by 5:00 p.m. Eastern Time on the appeal due date. If an appeal is not submitted in accordance with this paragraph, it will be rejected.

**Extension of Time to File Appeal:** The General Counsel may allow additional time to file the appeal if the Charging Party provides a good reason for doing so and the request for an extension of time is **received on or before October 3, 2018.** The request may be filed electronically through the *E-File Documents* link on our website [www.nlr.gov](http://www.nlr.gov), by fax to (202)273-4283, by mail, or by delivery service. The General Counsel will not consider any request for an extension of time to file an appeal received after October 3, 2018, **even if it is postmarked or given to the delivery service before the due date.** Unless filed electronically, a copy of the extension of time should also be sent to me.

**Confidentiality:** We will not honor any claim of confidentiality or privilege or any limitations on our use of appeal statements or supporting evidence beyond those prescribed by the Federal Records Act and the Freedom of Information Act (FOIA). Thus, we may disclose an appeal statement to a party upon request during the processing of the appeal. If the appeal is successful, any statement or material submitted with the appeal may be introduced as evidence at a hearing before an administrative law judge. Because the Federal Records Act requires us to keep copies of case handling documents for some years after a case closes, we may be required by the FOIA to disclose those documents absent an applicable exemption such as those that protect confidential sources, commercial/financial information, or personal privacy interests.

Very truly yours,

/s/ Dennis P. Walsh

DENNIS P. WALSH  
Regional Director

Enclosure

cc: Wm. Hunter Campbell, Esquire  
ZUFFA, LLC, d/b/a Ultimate Fighting  
Championship ("UFC")  
P.O. Box 26959  
Las Vegas, NV 89126-0959

Harry I. Johnson, Esquire  
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Morgan, Lewis & Bockius LLP  
1701 Market Street  
Philadelphia, PA 19103-2903

(b) (6), (b) (7)(C)

